



HARRIS WHITESELL CONSULTING

MAXIMIZING LEADERSHIP EXCELLENCE & ORGANIZATIONAL SUCCESS

ASSESS | COACH | DEVELOP | ADVISE

Our mission is to create partnerships based on trust, excellence, and impact - from assessment to action.

Harris Whitesell Consulting, LLC is a global human resource and business management consulting company headquartered in Wilmington, North Carolina.

We work with successful people and successful organizations to offer trusted and quality human resource and talent management services in the areas of organizational effectiveness, and workforce staffing, development and planning.

Our services include:

- Assessments
- Coaching
- Development
- Culture and Engagement
- Change and Transition
- Customer Strategy
- Speaking/Training/Education/Workshops



hw consulting

www.harriswhitesellconsulting.com

(833) 848-7845

ASSESSMENTS

We are deeply experienced, certified, and accredited assessment Authorized Partners and Facilitators/Trainers/Educators.

Everything DiSC™

- Catalyst™
- Workplace©
- Work of Leaders©
- Management©
- Sales©
- Productive Conflict©
- Agile EQ™

The Forté Institute - Communication Intelligence™

- Benchmark - Communication Intelligence™
- Communication Intelligence™ Adapting Surveys
- Profile Model
- Interactive & Group Reports
- And More!

The Five Behaviors™

- Personal Development©
- The Five Behaviors of a Cohesive Team©

Leadership Effectiveness©

- Leadership Effectiveness Survey©
- Marshall Goldsmith™ Authentic Leadership Model

360 Degree

- Center for Creative Leadership™ Benchmark© Suite
- Marshall Goldsmith™ Global Leadership Assessment
- Global Coach Group™ 360

Human Synergistics™

- Organizational Culture Inventory (OCI®)
- Organizational Effectiveness Inventory (OEI®)

To view other assessments and learn more about our services, visit: <https://harriswhitesellconsulting.com>

Assessments are vital to staff and organizational effectiveness, growth, and development.

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COACHING

We offer extensive experience and certification utilizing science-based and proven coaching methods.

Executive Coaching

- *Customized 1-1 Executive Coaching*
- *Marshall Goldsmith™ Stakeholder Centered Coaching™ (Guaranteed)*
- *Global Coach Group™ Leadership Coaching*
- *Forté Performance Coaching*

Leadership Coaching

- *Customized 1-1 or Leadership Group/Team Coaching*
- *Marshall Goldsmith™ Stakeholder Centered Coaching™ (Guaranteed)*
- *Global Coach Group™ Leadership Coaching*
- *Forté Performance Coaching*
- *HWC Emerging Leaders© Program*

Team Coaching

- *Customized Team Coaching*
- *The Five Behaviors of Cohesive Team™*
- *Forté™ Team Communication Coaching*
- *Forté™ Performance Coaching*

Business Coaching

- *Organizational Design*
- *Strategy*
- *Human Capital Management*
- *Management*
- *Sales*

*To learn more about our coaching services, visit:
<https://harriswhitesellconsulting.com>*

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We recognize that there is no "one-size-fits-all" approach - because you, your work and working environment are unique.

We will work with you to customize an approach that works best for you.



DEVELOPMENT

We help organizations build strong leaders, teams, cultures and performance.

Organizational Development

- *Organizational Design*
- *Human Synergistics™ Organizational Culture Inventory (OCI®)*
- *Human Synergistics™ Organizational Effectiveness Inventory (OEI®)*
- *Coaching Culture*
- *Succession Planning*

Executive Development

- *Assessment*
- *Coaching*
- *Executive Team Development*
- *Remarkable Women Leader Accelerator©*

Leadership Development

- *HWC Leadership Assessment©*
- *Board Report on Leadership Talent*
- *Leader As Coach*
- *Emerging Executive Program©*

Team Development

- *The Five Behaviors of a Cohesive Team™*
- *The Five Behaviors™ Personal Development*
- *Forté™ Team Building*
- *Everything DiSC™ Assessments*

Having well thought out organization and talent development strategies that are aligned with your business strategy and culture will ensure high performance and organizational health.

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CHANGE & TRANSITION

In addition to ensuring stakeholder buy-in and keeping the process and budget under control (change management), we help our clients articulate the vision of the future, mobilize the needed resources, and put an engine on the whole change process - creating value, growth and opportunity.

Culture Change

- *Human Synergistics™ Organizational Culture Inventory (OCI®)*
- *Human Synergistics™ Organizational Effectiveness Inventory (OEI®)*

Change Management

- *Blueprint for Change©*
- *Change Management Plan*
- *Change Management Measurement*

Change Leadership

- *Creating a Change Vision*
- *Communicating the Change Vision*
- *Measuring Change Leadership*

To learn more about our change and transition services, visit: <https://harriswhitesellconsulting.com>

Organizational change becomes complex as businesses move along the continuum from transactional (simple and predictable), to transitional (complex and predictable), to transformational (complex and radical).

Each of these require both change management and change leadership.



CULTURE & ENGAGEMENT

We know that culture and employee engagement are foundational to organization health and success. We also know companies attract or retain great employees and customers based on their culture.

We help leaders and organizations identify the assumptions, beliefs, behaviors, and values that contribute and support a unique work environment, and help them align the culture with their business strategy. In addition to determining the organization's strategy, business model and brand, we help leaders determine the kind of culture needed to continue to drive future success.

Companies attract or retain great employees and customers based on their culture.

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Culture

- *Human Synergistics™ Organizational Culture Inventory (OCI®)*
- *Human Synergistics™ Organizational Effectiveness Inventory (OEI®)*
- *Culture Transformation Road Map©*
- *Culture Implementation Consulting*

Employee Engagement and Experience

- *Exit Interviews*
- *Stay Interviews*
- *Engagement Pulse Surveys*
- *Employee Engagement Strategy*

To learn more about our culture and engagement services, visit: <https://harriswhitesellconsulting.com>



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CUSTOMER STRATEGY

We are committed to help our client design, develop, implement and measure effective and sustainable customer strategies by optimizing their customer relationships that drive positive business results while maximizing leadership effectiveness, organizational culture and engagement, and strengthening customer loyalty.

Sales

- *Everything DiSC™ Sales*

Customer Experience

- *Customer Connection Strategy©*
- *Customer Service Excellence*

To learn more about our customer strategy services, visit: <https://harriswhitesellconsulting.com>

Effective leaders and organizations deeply understand their customer loyalty factors; align the company's mission, vision, and values; are able to attract and retain loyal consumers; and optimize the customer relationship to drive results.



SPEAKING & WORKSHOPS

As certified and accredited facilitators, trainers, educators, and consultants, we provide professional and certified speaking and workshop facilitation, education, and consulting services.

Select from any of our certification and accredited programs, or select from a variety of our human resource, talent management, assessment, coaching, development, culture and engagement, change and transition, and/or customer strategy topics.

Speaking

- *Public Seminars*
- *Exhibitions and Conferences*
- *Corporate Events*
- *Education Events*
- *Community Events*
- *Private Events*

Workshops

- *Retreats*
- *Full Day*
- *Half Day*
- *2 Hour*
- *1 Hour*
- *Executive Women*
- *Leadership Series*
- *And More!*

We are frequently invited to speak at seminars and corporate, education and community events. Our keynote addresses set the underlying tone for your event. They solidify the event's theme and provide a foundation for achieving key objectives.

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Check out our thought leadership tips, tools, and insights on our blog at:

<https://harriswhitesellconsulting.com/blog/>

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