

NAICS CODES: 541612 (Human Capital), 541611 (Admin Mgmt/Gen Mgmt Consulting), 611430 (Professional and Mgmt Development Training)

Harris Whitesell Consulting LLC is an award-winning, full-service talent and performance management consulting company with 30+ years of Human Resources and Talent Management success, experience and expertise. We offer targeted solutions to improve performance and maximize excellence.

Our services include assessments, coaching, training, talent optimization, organizational development, culture and engagement, succession, and change management.

We accelerate, optimize and maximize talent, teams, leaders, and success!

We Assess. We Coach. We Develop. We Advise.

[www.harriswhitesellconsulting.com](http://www.harriswhitesellconsulting.com)

## CORE COMPETENCIES

- Human Resources
- Human Capital
- Professional and Management Development & Training
- Assessments and Surveys
- Leadership, Team, and Career Coaching
- Culture & Engagement
- Succession
- Change Management
- Speaking, Workshops & Training

## QUALITY ASSURANCE

Harris Whitesell Consulting LLC is committed to providing quality in all our strategies, relationships, and services. We are intentional to align and thread quality throughout our organization, with our stakeholders and suppliers, and especially our clients.

## DIVERSITY, EQUITY, INCLUSION STATEMENT

We know that true success requires getting the best ideas and input on the table from people who think and act differently and have differing backgrounds, experiences, opinions and points of view. We encourage and coach leaders to explore the richness of diversity by building diverse and cohesive teams founded in trust and mutual respect.

## RESULTS

We deliver bottom line impact across multiple industries, companies, and organizations.

- Professional Development - 12% higher promotions rates and 5.4% lower turnover of professional development program graduates vs. non-graduates.
- Succession - Key successor development program led to participant retention rate of 94% vs. 82% of non-participants.
- Executive Development - 99% rated the global executive development program as an impactful learning experience.
- Coaching - Coaching program for 210 high potential leaders. Retained 98% vs. 84% of non-participants.
- Culture & Engagement - Benchmark leading participation rates (85%+) in global engagement surveys. Improvement in 9 of 10 engagement categories over 2-year period.
- Coaching - 100% of executive coaching clients seeking promotions were promoted within 1 year.
- Organizational, Leadership, and Team Development - achieved 2 times fundraising goal; attained highest ever unit levels for blood donations; first time diversity in board representation.

## TESTIMONIALS

- HWC is a responsive and resourceful partner. They are passionate and highly skilled in coaching for performance improvement, leadership and org development, and change management. They are diligent in their pursuit of helping clients find the best solutions to challenges and opportunities! C. Rice, VP Development, Learning, and Diversity
- HWC Leadership program is the most rewarding leadership program ever attended - well balanced between leadership theory, self-evaluation and real time discussion. P. Chen, President
- The HWC Team Development program was the best I've encountered in my career - engaging, well organized using a variety of methods that accounted for the many ways that people learn differently. T. Jackson, Sr. Director
- Forté is fortunate to partner with HWC. Their array development competencies are second to none. They demonstrate results for their clients and continually exceed client expectations. C.D. Hoop Morgan, The Forté Institute
- Success in my career and improvement in my relationships are a direct result of the coaching. I identified the behavior that kept me from my own success and developed an effective action plan. The transformation in my behavior is life changing. B. Choi, VP

## DIFFERENTIATORS

- Accredited Coaches, Trainers, and Facilitators (20+ Certifications)
- Authorized Partners with providers of proven data research tools
- Partnerships based on trust, excellence, and impact – from assessment to action
- Human Resources and Talent Management experts
- Proven research-based, data driven assessments
- Customized solutions - content adjusted based on the results of our diagnostics
- Experienced industry executives
- Diverse experience across multiple industries and functional areas
- Strong global acumen
- Intellectual integrity and curiosity
- Published thought leaders
- Award winning performance recognized by clients and community

## PAST PERFORMANCE Sub Contracting for Prime

- Capital Consulting Corporation - HRSA IEA, Strategic Leadership Meeting
- Capital Consulting Corporation - HHS ACF, Office of Community Services

## NDA and TEAMING AGREEMENT Sub Contracting for Prime

- Team Carney, Inc. (Carney)

## PAST PERFORMANCE Commercial

- REVOLO Biotherapeutics
- Alliance Pharma
- Bristol Meyers Squibb
- Proctor & Gamble
- Corning Credit Union
- Autodesk
- Silversea Cruises
- American Red Cross
- WV University Medical Center
- Southern California Edison

## HARRIS WHITESSELL CONSULTING LLC

www.harriswhitesellconsulting.com

info@harriswhitesellconsulting.com

Office +1 (910) 409-0202

Managing Partners

- Lori Harris: lori.harris@harriswhitesellconsulting.com
- Lynn Whitesell: lynn.whitesell@harriswhitesellconsulting.com

**hw** consulting

## AWARDS/RECOGNITION

- 2024 Enterprising Woman of the Year, Enterprising Women
- 2024 100 Women In America, The KNOW Women
- 2024, 2023 Top 40 Over 40, The KNOW Women
- 2023 Global Excellence Award - Talent Management
- Achieved Training Top 125 status on first submission. Jumped 70 places over 6 years
- Innovation Award for Empowering Learning Culture in the Enterprise - for multi-faceted approach to learning to meet the evolving needs of the business and employees
- American Society for Training and Development Best Award in recognition of enterprise-wide success as a result of employee learning
- President's Club Top 1% Award for driving simultaneous successes in professional, organizational, and leadership development
- Outstanding Alumni Award, University of North Carolina Wilmington (UNCW), School of Business
- Leadership Award, Women in Business
- Leadership Award, Women of Achievement, YMCA
- Leadership Award, Jaycees Leadership Award, Athena
- Leadership Award, Rotary District 7730
- President's Award, New York Times
- Guest Lecturer, International MBA Program, UNCW

## MEMBERSHIPS

- Member, Small Business Administration, WOSB
- Member, International Coaching Federation (ICF)
- Member, Global Coach Group
- Member, Society for Human Resource Management (SHRM)
- Member, Global Change Circle, Human Synergistics
- Authorized Partner, Wiley Everything DiSC and Five Behaviors
- Certified Partner, Predictive Index
- Member, The Honor Foundation, Leadership Transition Coaches
- Member, Innovation Women
- Advisory Board, Enterprising Women Foundation
- Executive Mentors, UNCW, Cameron Executive Network
- Past Chair of Executive Committee, UNCW, Alumni Association, Board of Directors
- Past Advisory Board Member, UNCW, Swain Center for Executive Education and Professional Development