

NAICS CODES: 541612 (Human Capital), 541611 (Admin Mgmt/Gen Mgmt Consulting), 611430 (Professional and Mgmt Development Training)

Harris Whitesell Consulting LLC is an award-winning, full-service talent and performance management consulting company with 30+ years of Human Capital, Talent Management, and Organizational Development success, experience and expertise. We offer targeted solutions to improve performance and maximize excellence. Our services include human capital strategy, assessments and inventory, professional coaching, training, talent optimization and development, organizational development and design, culture transformation, employee experience and engagement, succession, and change leadership and management.

We accelerate, optimize and maximize talent, teams, leaders, and success!

We Assess. We Coach. We Develop. We Advise.

[www.harriswhitesellconsulting.com](http://www.harriswhitesellconsulting.com)

## CORE COMPETENCIES

- Human Capital and Talent Management
- Organizational Effectiveness and Design
- Culture Inventory and Transformation
- Development & Training
- Assessments and Surveys
- Leadership, Team, and Career Coaching
- Employee Experience and Engagement
- Succession Management and Planning
- Change Leadership and Management
- Speaking, Workshop Facilitation

## QUALITY ASSURANCE

Harris Whitesell Consulting LLC is committed to providing quality in all our strategies, relationships, and services. We are intentional to align and thread quality throughout our organization, with our stakeholders and suppliers, and especially our clients.

## ENGAGEMENT & COLLABORATION STATEMENT

We know that true success requires getting the best ideas and input on the table from people who think and act differently and have differing backgrounds, experiences, opinions and points of view. We seek to align and integrate people strategy into a compliant, inclusive, and nondiscriminatory business strategy.

## RESULTS

We deliver bottom line impact across multiple industries, companies, and organizations.

- Professional Development - 12% higher promotions rates and 5.4% lower turnover of professional development program graduates vs. non-graduates.
- Succession - Key successor development program led to participant retention rate of 94% vs. 82% of non-participants.
- Executive Development - 99% rated the global executive development program as an impactful learning experience.
- Coaching - Coaching program for 210 high potential leaders. Retained 98% vs. 84% of non-participants.
- Culture & Engagement - Benchmark leading participation rates (85%+) in global engagement surveys. Improvement in 9 of 10 engagement categories over 2-year period.
- Coaching - 100% of executive coaching clients seeking promotions were promoted within 1 year.
- Organizational, Leadership, and Team Development - achieved 2 times fundraising goal; attained highest ever unit levels for blood donations; first time diversity in board representation.

## TESTIMONIALS

- From planning and logistics to presentations and support, every part reflected our shared commitment to safety, awareness, and teamwork. Your efforts were a vital part of our success, and I'm deeply grateful for your involvement. s.Kern, Director for Safety & Mission Assurance, NASA
- HWC is a responsive and resourceful partner. They are passionate and highly skilled in coaching for performance improvement, leadership and org development, and change management. They are diligent in their pursuit of helping clients find the best solutions to challenges and opportunities! C. Rice, VP Learning & Development, Bellwether Ent.
- HWC Leadership program is the most rewarding leadership program ever attended - well balanced between leadership theory, self-evaluation and real time discussion. P. Chen, Executive Director, PPD
- Forté is fortunate to partner with HWC. Their array development competencies are second to none. They demonstrate results for their clients and continually exceed client expectations. C.D. Hoop Morgan, The Forté Institute
- Success in my career and improvement in my relationships are a direct result of the coaching. I identified the behavior that kept me from my own success and developed an effective action plan. The transformation in my behavior is life changing. B. Choi, VP, Santen Pharmaceutical

## DIFFERENTIATORS

- Accredited Coaches, Trainers, and Facilitators (25+ Certifications)
- Authorized Partners with providers of proven data research tools
- Partnerships based on trust, excellence, and impact – from assessment to action
- Human Capital and Talent Management experts
- Proven research-based and data driven assessments
- Customized solutions
- Experienced industry executives
- Diverse experience across multiple industries and functional areas
- Strong global business and executive leadership acumen
- Intellectual integrity and curiosity
- Published thought leaders
- Award winning performance recognized by clients and community
- Authorized Partners: Wiley Everything DiSC and Five Behaviors Suite

## PAST PERFORMANCE Prime Contractor

- NASA, Armstrong Flight Research Center

## Sub Contracting for Prime

- Capital Consulting Corporation - HRSA IEA, Strategic Leadership Meeting
- Capital Consulting Corporation - HHS ACF, Office of Community Services

## PAST PERFORMANCE Commercial

- REVOLO Biotherapeutics
- Alliance Pharma
- Bristol Meyers Squibb
- Proctor & Gamble
- Corning Credit Union
- Autodesk
- Silversea Cruises
- American Red Cross
- WV University Medical Center
- Southern California Edison

## HARRIS WHITESSELL CONSULTING LLC

www.harriswhitesellconsulting.com

info@harriswhitesellconsulting.com

Office +1 (910) 409-0202

Managing Partners

- Lori Harris: lori.harris@harriswhitesellconsulting.com
- Lynn Whitesell: lynn.whitesell@harriswhitesellconsulting.com

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## AWARDS/RECOGNITION

- 2025 Top Coaches in America Award
- 2024/25 Enterprising Woman of the Year, Enterprising Women
- 2024 100 Women In America, The KNOW Women
- 2024, 2023 Top 40 Over 40, The KNOW Women
- 2023 Global Excellence Award - Talent Management
- Training Top 125
- Innovation Award Empowering Learning Culture in the Enterprise
- Association of Talent Development (ATD) Best Award
- President's Club Top 1% Award
- Leadership Award, Women in Business
- Leadership Award, Women of Achievement, YMCA
- Leadership Award, Jaycees
- Leadership Award, Athena
- Leadership Award, Rotary District 7730
- President's Award, New York Times
- Outstanding Alumni Award, University of North Carolina Wilmington
- Guest Lecturer, International MBA Program, UNCW
- Governor Gray Davis, Commendation

## MEMBERSHIPS

- Member, Small Business Administration, WOSB
- Member, International Coaching Federation (ICF)
- Member, Global Coach Group
- Member, Society for Human Resource Management (SHRM)
- Member, North Carolina Tech Association
- Member, Association of Executive North Carolina
- Member, North Carolina Life Sciences Organization
- Member, Cape Fear Manufacturing Partnership
- Member, Carolina Women in Tech
- Member, The Honor Foundation, US Special Operations Forces Transition Coaches
- Member, Innovation Women
- Executive Mentors, UNCW, Cameron Executive Network
- Advisory Board, Enterprising Women Foundation
- Chair, Wilmington Young Enterprising Women Mentor Program
- Past Chair of Executive Committee, UNCW, Alumni Association
- Past Advisory Board Member, UNCW, Swain Center for Executive Education and Professional Development