



HARRIS WHITESELL
CONSULTING
PEOPLE. LEADERSHIP. IMPACT.

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Small Business
Women Owned Small Business

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NAICS CODES: 541612 (Human Capital), 541611 (Admin Mgmt/Gen Mgmt Consulting), 611430 (Professional and Mgmt Development Training)

Harris Whitesell Consulting is a full service human capital and talent management firm that helps organizations translate human capability into stronger leadership, organizational capability, and sustainable impact. Our principals bring more than 70 years of combined experience. Through assessment, coaching, leadership and team development, workforce strategy, and culture transformation, HWC strengthens people, builds lasting capacity, improves performance, and helps organizations Maximize Excellence.

We Assess. We Coach. We Develop. We Evaluate. We Advise. We Maximize Excellence!™

www.harriswhitesellconsulting.com

CORE COMPETENCIES

- Human Capital and Talent Management
- Organizational Effectiveness and Design
- Culture Inventory and Transformation
- Development & Training
- Assessments and Surveys
- Leadership, Team, and Career Coaching
- Employee Experience and Engagement
- Succession Management and Planning
- Change Leadership and Management
- Speaking, Workshop Facilitation
- Workforce Development Strategies

QUALITY ASSURANCE

Harris Whitesell Consulting LLC is committed to providing quality in all our strategies, relationships, and services. We are intentional to align and thread quality throughout our organization, with our stakeholders and suppliers, and especially our clients.

ENGAGEMENT & COLLABORATION STATEMENT

We know that true success requires getting the best ideas and input on the table from people who think and act differently and have differing backgrounds, experiences, opinions and points of view. We seek to align and integrate people strategy into a compliant, inclusive, and nondiscriminatory business strategy.

RESULTS

We deliver bottom line impact across multiple industries, companies, and organizations.

- Five-Star Rating
- Professional Development - 12% higher promotions rates and 5.4% lower turnover of professional development program graduates vs. non-graduates.
- Succession - Key successor development program led to participant retention rate of 94% vs. 82% of non-participants.
- Executive Development - 99% rated the global executive development program as an impactful learning experience.
- Coaching - Coaching program for 210 high potential leaders. Retained 98% vs. 84% of non-participants.
- Culture & Engagement - Benchmark leading participation rates (85%+) in global engagement surveys. Improvement in 9 of 10 engagement categories over 2-year period.
- Coaching - 100% of executive coaching clients seeking promotions were promoted within 1 year.
- Organizational, Leadership, and Team Development - Board and executive leadership engagement increased 25%.

TESTIMONIALS

- From planning and logistics to presentations and support, every part reflected our shared commitment to safety, awareness, and teamwork. Your efforts were a vital part of our success, and I'm deeply grateful for your involvement. s.Kern, Director for Safety & Mission Assurance, NASA
- HWC is the partner you want at the table - they develop leaders that perform in today's complex environment, not just manage tasks - but lead people, influence outcomes, and drive results. Kimberly Schwab, Director of Customized and Corporate Training, Cape Fear Community College, Economic and Workforce Development
- HWC Leadership program is the most rewarding leadership program ever attended - well balanced between leadership theory, self-evaluation and real time discussion. P. Chen, Executive Director, PPD
- Forté is fortunate to partner with HWC. Their array development competencies are second to none. They demonstrate results for their clients and continually exceed client expectations. C.D. Hoop Morgan, The Forté Institute
- Success in my career and improvement in my relationships are a direct result of the coaching. I identified the behavior that kept me from my own success and developed an effective action plan. The transformation in my behavior is life changing. B. Choi, VP, Santen Pharmaceutical

DIFFERENTIATORS

- Accredited Coaches, Trainers, and Facilitators (30+ Certifications)
- Authorized Partners with providers of proven data research tools
- Partnerships based on trust, excellence, and impact – from assessment to action
- Human Capital and Talent Management experts
- Proven research-based and data driven assessments
- Customized solutions
- Experienced industry executives
- Diverse experience across multiple industries and functional areas
- Strong global business and executive leadership acumen
- Intellectual integrity and curiosity
- Published thought leaders
- Award winning performance recognized by clients and community

PAST PERFORMANCE Prime Contractor

- NASA, Armstrong Flight Research Center

Sub Contracting for Prime

- Capital Consulting Corporation - HRSA IEA, Strategic Leadership Meeting
- Capital Consulting Corporation - HHS ACF, Office of Community Services

PAST PERFORMANCE Commercial

- Corning Inc
- Johnson and Johnson
- Alliance Pharma
- Bristol Meyers Squibb
- Proctor & Gamble
- Carolina Credit Union League
- Autodesk
- GAF
- WV University Medical Center
- Southern California Edison

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AWARDS/RECOGNITION

- 2025 Top Coaches in America Award
- 2024/25 Enterprising Woman of the Year, Enterprising Women
- 2024 100 Women In America, The KNOW Women
- 2024, 2023 Top 40 Over 40, The KNOW Women
- 2023 Global Excellence Award - Talent Management
- Training Top 125
- Innovation Award Empowering Learning Culture in the Enterprise
- Association of Talent Development (ATD) Best Award
- President's Club Top 1% Award
- Leadership Award, Women in Business
- Leadership Award, Women of Achievement, YMCA
- Leadership Award, Jaycees
- Leadership Award, Athena
- Leadership Award, Rotary District 7730
- President's Award, New York Times
- Outstanding Alumni Award, University of North Carolina Wilmington
- Guest Lecturer, International MBA Program, UNCW
- Governor Gray Davis, Commendation

MEMBERSHIPS

- Knowledge Partner, W20 USA Committee of G20
- Member, Small Business Administration, WOSB
- Member, International Coaching Federation (ICF)
- Member, Global Coach Group
- Member, Society for Human Resource Management (SHRM)
- Member, North Carolina Tech Association
- Member, North Carolina Life Sciences Organization
- Member, Cape Fear Manufacturing Partnership
- Member, The Honor Foundation, US Special Operations Forces Transition Coaches
- Member, Girl Scouts Gold Award Committee Coach
- Member, Innovation Women
- Executive Mentors, UNCW, Cameron Executive Network
- Advisory Board, Enterprising Women Foundation
- Chair, Wilmington Young Enterprising Women Mentor Program
- Past Chair of Executive Committee, UNCW, Alumni Association
- Past Advisory Board Member, UNCW, Swain Center for Executive Education and Professional Development